

# SHADO WHOLESALING

Incorporating

SHADO-Shoes

SHADO-Handbag Inc.

SHADO Business Opportunity

## WHO IS SHADO WHOLESALING?

SHADO Wholesaling is a developer and distributor of ladies fashion shoes, handbags and accessories. The primary focus of which is the wholesale of these products to various sized businesses.

SHADO Business Opportunity (SBO) is a specialised unit within SHADO Wholesaling that particularly focuses on the needs of individuals setting up business outside the greater Cape Town area. To have a successful merchandising business, you firstly need access to a wide selection of high-quality, value for money products. SBO focuses on getting you access to these products.

## CATALOGUES:

An updated catalogue containing all the shoes, handbags & accessories is sent to SBO customers once a week. In addition to the weekly catalogue, SBO customers are sent a catalogue of all new ranges that arrive.

## PURCHASING PROCEDURE:

The purchasing procedure is simple.

- 1) Peruse the weekly catalogue sent to you
- 2) Select the products that you would like to purchase
- 3) Send us an email indicating the style numbers, colours and quantities you require
- 4) We will give you feedback on availability
- 5) We will give you a quote (in Rands) for what you require
- 6) If required, a quote for postal or courier service is given (90% of our customers use postal services). All postal or courier services is for your account
- 7) Full payment is required before stock is released
- 8) Turnaround time from deposit reflecting in our account is 5 – 7 days with postal services

## DISCOUNT POLICY:

### HANDBAGS

- A discount of 35% on suggested retail price will apply when buying 6 bags or more of different style & colour
- A discount of 45% on suggested retail price will apply when buying 12 bags or more of different style & colour

### SHOES

- A discount of 20% will apply when buying 12 pairs of different style & colour
- A discount of 35% will apply when buying 6 pairs of the same style & colour
- A discount of 45% will apply when buying 12 pairs or more of the same style & colour

## **RETURN POLICY:**

Once you have received goods and are unhappy with your purchase, the following procedure will apply:

### **SHOES**

- Notify us immediately via telephone or email
- Customers have 30 days to return goods
- No cash refunds
- Shoes will only be exchanged for different sizes
- If size is not available, we will exchange for a different style to the same value. Where the value of the shoe is different, the customer pays the difference.

### **HANDBAGS**

- Notify us immediately via telephone or email
- Customers have 30 days to return goods
- No cash refunds
- Handbags are only exchanged if the bag has a manufacturing fault.

There are no returns on sale handbags or shoes